



a creative digital marketing agency who think outside of the box to capture attention and drive relevant traffic to SME's and startups.

Every successful business starts with an idea. It's the team and the well-planned journey to the vision that make it a success.

Growth is achieved through creativity and the combining of multiple strategies and mediums that share the same message and goal.

We created LevyColes with the sole purpose of helping founders, marketing teams and their beloved businesses to achieve growth.

OLI COLES Co-founder

## OUR HIGHLIGHTS

Branding -Corporate Literature -Hype -Web Design -Social -Collaborate -Search Engines -Communication -Celebrate -

### "Growth is never by mere chance;

## it is the result of forces working together."

#### **James Penney**, Founder of JCPenney

#### HIGHLIGHT No. 1 Oct' 16

#### Design and develop TWO e-commerce websites and

and a

TWO brand identities,

one for Ritchie's of Rothesay, a smokehouse,

and the other for Mount Stuart,

a stately home and tourist attraction, both on the Isle of Bute in Scotland...



#### HIGHLIGHT No. 1.1 Oct' 16

#### Ritchie's of Rothesay Branding, Font & Colour Palette



# VANITAS

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#### HIGHLIGHT No. 1.2 Oct' 16





#### Ritchie's of Rothesay E-commerce Web Design









ALL TO AVERT



#### HIGHLIGHT No. 1.3 Oct' 16



#### HIGHLIGHT No. 1.4 Oct' 16



#### **Connecting people**, art, land and learning

Mount Stuart House and Gardens are located on the beautiful island of Bute. Bute is only 33 miles from Glasgow. It is the most accessible of the westerly isles from the Scottish Central Belt. It's a peaceful island haven, just a stone's throw away from the mainland.

The spirit of nineteenth-century invention is embodied in Mount Stuart - a feat of Victorian engineering, this neo-gothic mansion was one of the most technologically advanced houses of its age. Ironic, when you consider the medieval inspiration of the Gothic Revival. Set in 300 acres of grounds which include designed gardens, woodland and coast there is something for everyone at Mount Stuart!



#### Mount Stuart Web Design











# BRANDING - TIP 1

Create a recognisable and unique visual identity

Set a clear character and tone of voice for your brand

Adhere to it across all online and offline materials

Set guidelines for use of imagery, videography, fonts and colour palette

Make your brand an experience

Become your brand and use it creatively

#### WHO WE'VE BRANDED













BLADESMAN OATLANDS VILLAGE

POP·UP·FITNESS





The excitement on Archie's face when we unveiled his branding & corporate literature.



#### WEB DESIGN – TIP 2

Web design isn't just art. It involves a whole collection of different skills from copywriting and typography, to layout and artwork — all fused together to create an interface that not only displays a visually appealing aesthetic, but that communicates its function and facilitates easy access to its content and successful conversions.

# WEB DESIGN – TIP 2

Truly understand your customer

Map out each user journey with clearly annotated wireframes

Design based on your brand guidelines and user goals

Choose the most suitable CMS with the future in mind

Optimise your site for search engines

Ensure your site is secure and suitably hosted

#### WEBSITES WE'VE DESIGNED & DEVELOPED















WHYTE

- 01 / 07 -CHILLI HONEY GRILLED SALMON

OATLANDS VILLAGE





The smile on Tom's face when he first saw his new website design.

#### HIGHLIGHT No. 2 2017/18



At LevyColes we welcome a challenge.

A particular favourite is **creating content** and building

an engaged and relevant **social following** for brands

pre-launch...

...and often without disclosing what the product is.

#### HIGHLIGHT No. 2 2017/18



METABOLIC

4,500 gained 3 months





1,000 gained 3 weeks



THE SAINT

Still **top secret**! 12 month project

## HYPE - TIP 3

Pre-launch, start collecting proprietary data of likely future customers

Be clever (you don't have to reveal the end product)

It's never too early to start partnership conversations

Build a social following of future customers

Engage a PR person/ firm

WHO WE'VE HYPED PRE-LAUNCH







MindSauce



S Т А G Е .

# The joy Lawrence felt when we revealed our pre-launch growth strategy





## SOCIAL - TIP 4

Identify key channels & stick to your brand guidelines

Quality over quantity (content and followers)

Differentiate yourself from your competitors

Establish a consistent and recognisable theme

Have a goal, capture imaginations and their data

Think outside of the box

Be manual, don't rely on bots

SOCIAL ACCOUNTS WE'VE GROWN & MANAGED





ONE LDN TeacherHQ







METABO



LevyColes is a fantastic agency to work with, the team are extremely knowledgeable, helpful and passionate about digital. LevyColes have transformed Galliard's Instagram and always delivered on the targets they aimed to achieve for us.





#### HIGHLIGHT No. 3 2017/18

# Delivering above and beyond is something we always

# set out to achieve. We truly get a kick out of

delivering better-than-expected results.

#### HIGHLIGHT No. 3 2017/18



LUXE PROPERTY GROUP



SOCIAL 8,100% increase

AWARENESS 70,000+ engagements

(after 6 months)

COUTURE COMMUNITY

# From 0 to 17k monthly visitors in 4 months

" LevyColes have surpassed our targets month on month and have been a fantastic support to our team."

Oren Wolf, Founder

feast.it

SEO **8,000+** web visits

social **3,900+** followers

PPCS 7,900% ROI

(after 3 months)

### SEARCH ENGINES – TIP 5



Understand what your users are actually searching for, not what you think they are searching for

Ensure your website meta data is fully optimised

Content is key - develop a year round content strategy that is relevant

Refresh, refresh, refresh! SEO is ever evolving, be sure to analyse your keyword strategy on a monthly basis and make tweaks where necessary to get the most out of organic search campaigns.

#### CLIENTS WE'VE OPTIMISED & ADVERTISED















GARUUSFI

# COLLABORATE - TIP 6

Piggy-back off the success and experiences of others Work out which people and brands can *really* influence your audience 

Appreciate the value you can provide others Be selective and do your due diligence

#### CHEN

Buckingham & Lloyds















# The look of shock on Willy's face when we said we had increased web traffic by 90%.





## COMMUNICATE - TIP 7

Keep your customers engaged through email & blogging

Don't bombard them!

Only provide them with valuable content (may not be brand specific)

Respect their privacy & provide first class customer service

#### E-MAIL MARKETING CLIENTS











# Celebrate, maintain, adapt & repeat.

#### Oli Coles Co-Founder & Creative Director

Oli has 11 years of establishing businesses under his belt alongside acting as a digital marketing & UX design consultant for many leading brands.

He was the Founder of AlphaLinks, an online marketplace for the global investment management industry which he grew to over 600 institutional investment firms worldwide. Oli's strengths are in growth strategies, design and leadership.

#### James Levy-Vassie Co-Founder & Digital Marketing Director

James is a highly technical & experienced digital marketer, having worked both clientside for a FTSE 250 media company and agency-side for one of London's leading B2B tech content marketing agencies.

With 10 years of digital experience and having worked with clients such as Google, Vodafone, Dell, & Cisco, James is well equipped to lead all digital aspects for our clients.





